

Laura Stack

\$10,000 to \$15,000

The Productivity Pro: Accelerate Productivity & Deliver Bottom-Line Results

Laura Stack is The Productivity Pro®—The Go-To Productivity Expert for Leaders, Teams, Salespeople, and Professionals!. For over 25 years, Laura's keynote speeches and seminars have helped organizations improve output, increase speed in execution, and save time in the office. She is a high-energy, high-content speaker, who educates, entertains, and motivates professionals to deliver bottom-line results. Stack is a member of the prestigious CPAE Speaker Hall of Fame and has earned the Certified Speaking Professional (CSP) designation. She was also the 2011-2012 President of the NSA.

What separates an average salesperson from a high-performing salesperson? They spend more time on activities that produce sales and less time on those that don't. Simple concept? Yes, but difficult to implement in reality, because most traditional sales training doesn't focus on productivity, and "old school" time management techniques have little application for the salesperson.

In Laura's The Seven Daily Habits of Highly Profitable Salespeople presentation, you'll learn "real world" methods to manage your schedule, tasks, devices, follow-ups, and email. This presentation is full of immediately actionable plans and processes designed to have you focus on more sales-driven activities and fewer non-income producing activities.

Video: [The Power Of A Daily 1 Percent Improvement](#)



Last Mile Learning

\$5,000 to \$10,000

The Premier Provider of David Allen's Getting Things Done (GTD®) in the United States and Canada

The pace of change has never been greater, or faster. You know that. You also know what that pace is doing to you and your teams as you struggle to keep up. Imagine being able to get more done, with less effort and greater results. GTD help individuals and teams be more productive and successful.

That's why David Allen created Getting Things Done® (GTD) – the work-life management system that has helped countless individuals and organizations around the world bring order to chaos. GTD enables greater performance, capacity, and innovation. It alleviates the feeling of overwhelm—instilling focus, clarity, and confidence.

Last Mile Learning can bring immediate impact to your sales event. Their keynote address provides a balance of inspirational and practical tips on how to change how you engage with your work. You'll leave with concrete ideas and plans that you can put into action immediately – ready to focus on the most meaningful work for you and those around you. You will learn that the two key elements of self and organizational management are staying (1) in control and (2) meaningfully focused. Both factors are at risk for more and more people as the speed of change continues to increase in our global, competitive, always-on world.

Video: [GTD® Fundamentals Preview](#)



Brian Moran

\$10,000 to \$15,000

The 12 Week Year: Do MORE in 12 weeks Than Others Will Do in 12 months!

Brian Moran has nearly thirty years of expertise as a corporate executive, speaker, entrepreneur, consultant, coach and is a New York Times best-selling author. Brian is a recognized expert in the field of leadership and execution. His realization that most people don't lack ideas but struggle with effective implementation led him to the development of The 12 Week Year™.

Brian's keynote will provide your group with the understanding of what it takes to perform at their best each and every day. They will learn that effective execution is the key to consistent, high performance. He will outline what it takes to execute on their goals and priorities. They will learn about the power of The 12 Week Year, the 5 success disciplines and 3 high performance accelerators and how to end the cycle of production peaks and valleys.

In fact, by applying this system, developed out of the sports concept Periodization, you will achieve more in 12 weeks than most do in 12 months! That's because The 12 Week Year focuses on the critical few actions that drive production, creates a sense of urgency to act, helps you take back control of your time, and ultimately empowers you to execute your best ideas day-in and day-out.

Video: [Secrets of Taking Consistent Action to Achieve Your Goals](#)



Neen James

\$10,000 to \$15,000

Attention Pays: It's Time to Pay Attention and Get More Done to Create Moments in Life that Matter!

Neen James delivers motivational keynotes helping leaders increase employee engagement, accelerate sales and improve customer satisfaction. She is an attention expert focused in the areas of performance and productivity.

A little Aussie with a lot of sass; Neen is obsessed with helping leaders profit by paying attention. She believes paying attention increases profitability, productivity and accountability. In her high energy programs, Neen empowers people to get more done so they can focus on what really matters. They'll show up every day ready to take on the world—and motivate others to achieve more, too.

You don't have time to do everything... you only have time to do everything that matters! Do you wish you had more hours in the day to get it all done? In her program, Folding Time: How to Achieve Twice As Much in Half the Time, you'll walk away with instantly implementable strategies for: Increasing productivity by a minimum of 30% within 90 days. Learning how to say "no" to things that don't matter... so you can say "YES!" to the things that do. Winning the battle with your email inbox.

Video: [Attention Pays](#)



Colette Carlson

\$10,000 to \$15,000

Speak the Truth to Lower Stress, Build Trust and Reduce Conflict

With a master's in Human Behavior and a fascination with communication trends, Colette delivers the latest research letting the facts support the fun. At the core of Colette's presentation is her passion for sharing the tools, terminology and techniques that encourage people to excel. She is a Certified Speaking Professional (CSP), a designation held by fewer than 10% of the members belonging to the International Federation for Professional Speakers.

The truth is whether you are in leadership, sales or the front line, you are expected to produce more in less time with fewer resources, while staying positive and engaged. The reality is we are stressed out, tightly wound, and exhausted trying to meet and exceed expectations. We have the best intentions that seem to go out the window before lunch as we are constantly changing schedules, demands and priorities. Too often lunch gets skipped or inhaled while hunched over our desk.

Enough already! Create the focus, energy and mindset necessary to make healthy, productive choices in our 24/7 world. It's no longer about time management, it's about YOU management. Get ready to laugh-out-loud and walk away ready to make positive, long-lasting change the next day. Learn how to: Know when to let go or take control. Train your brain under stress to stay cool, calm and collected. Eliminate unrealistic expectations and energy vampires. Beat the stress and temptation of everyday life in healthy ways.

Video: [Stress Less: You Management vs. Time Management](#)

